

The more you know... the more you dare!

Developing leaders, who develop people who develop business

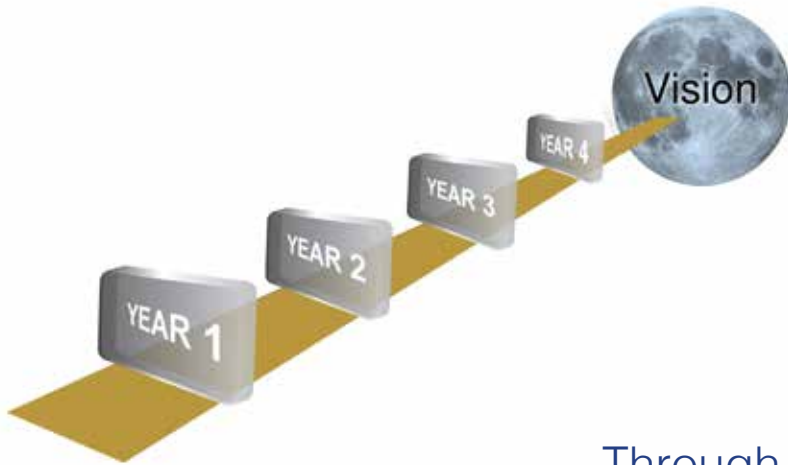


EmpowermentTM
Resource Technologies Limited



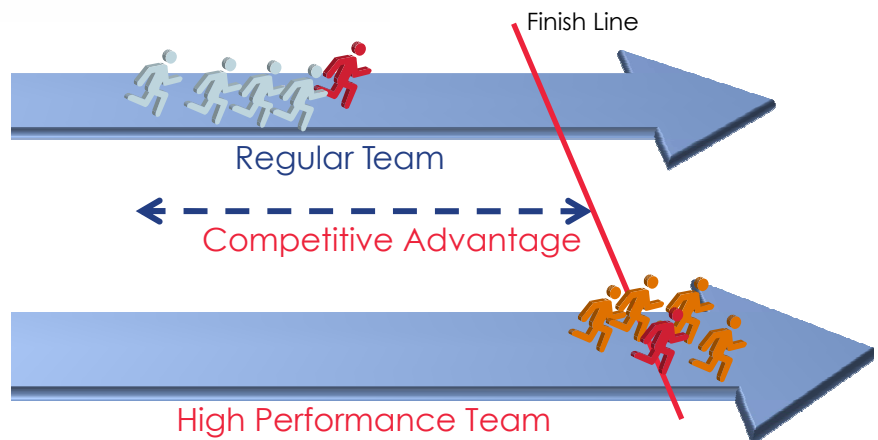


Aligning Organizations To A Compelling Vision



Through High Performance Teams

High Performing Teams move at the pace of the fastest member





Who we are

EMPOWERment™ Resource Technologies (ERT) is a consulting firm that partners with organizations to facilitate business growth and produce performance breakthroughs.

Empowerment's unique value proposition is in the application of business psychology to examine, diagnose and prescribe solutions that facilitate business growth through staff transformation.

ERT was founded in 2004 with the objective of bridging the execution gap. ERT prides in diverse range of clientelle worldwide in diverse sectors.

We believe in designing great learning experience; and are constantly innovating. We believe in the simple.

VISION

We aspire, to set new standards and inspire a transformational revolution.

MISSION

To inspire you to do what you can, with what you have, wherever you are.

VALUES

Positive Attitude

We believe in changing our perspective to exploit opportunities that present themselves as challenges.

Customer Oriented

By understanding our customers we deliver tailor-made solutions.

Integrity

We conduct our business with integrity and commitment.

Innovation

To be competitive, we keep doing things differently, so we innovate.

Shifting teams from employee to
consultant mindset.



Our Solutions

1. Empowerment Strategies

Today your employer is YOUR number one Customer. Job security is a mirage. It is only your performance that guarantees job security. The future is not in your job but in YOU.

This program will equip you with strategies to have a competitive edge and effectively narrow the gap between where you are and where you want to go. You will never know how bad good is until you see better. Extra ordinary results are possible when you go beyond your initial success. You will learn to cultivate your inner resources using proven strategies.

Potential + Enhancement – Interference = Performance

Talent is not good enough so are your competencies and skills. It is HOW YOU THINK!

You will learn how to :

- Use the power of the Mind.
- Develop your Character Bedrock.
- Apply break through thinking strategies.
- Utilize Emotional Intelligence.

BENEFITS

- Break through performance.
- Resilience & tenacity.
- Decisive decision-making.
- Creativity and risk appetite.

“You Will Never Know
How Bad Good Is Until
You See Better”



2. Empowerment Culture Transformation

In today's dynamic environment the employer is the CUSTOMER who hires employee skills to provide solutions to corporate challenges. The employee mind-set where non-performers stayed on the team is no longer tenable. This program instills a performance DNA that creates engaged and result driven 'consultants' firing in all quotients. Individuals develop and cultivate a mind-set where job security is pegged on performance and value addition.

Performance DNA is the sum total of individual attitudes, beliefs and values that determine the competitive edge of the organization.

This mentally stimulating program inspires executives to design and cultivate a performance DNA.

BENEFITS

- Performance culture of innovation, flexibility and speed.
- Enhanced synergy & productivity.

3. Empowerment Change Management

The rate of organizational change keeps on accelerating. The rapid and continual innovation in technology is driving infinite changes in systems and processes.

Add this to the increased expectations of employees as they move freely between organizations. And, of course, globalization has seen the tearing down of previous international market barriers.

Course Content:

- Global Shifts.
- Mental calibration.
- Leading organizational culture change.
- Managing teams through change.

BENEFITS

- Change artists



4. Empowerment Business Chemistry

Business Chemistry is the bedrock of organization excellence; the state of many people being one. Having people throughout the enterprise authentically aligned to the strategy and future of the business, operating as one team, requires exceptional mindset. The ability of leaders to impact growth, profitability and build a culture of innovation, flexibility and speed.

This program is a rigorous immersion into the principles and practices of team management to impact strategy execution.

Course Content:

- Global Shifts.
- The Power of the Mind.
- Character Vs Intellect.
- Business psychology.
- Behavioural analysis.

BENEFITS:

- Breakthrough synergy.
- Creative ways of working as a team.

5. Empowerment Executive Leadership

Empowerment's executive leadership programs develop the competencies for delivering exceptional results, depth of thinking, humility and power to continually open new frontiers. Leaders develop strategies for creating a performance climate.

Breakthrough Leadership

Participants examine their own thinking, making explicit their own assumptions and beliefs; then learn to access new ways of thinking thus creating possibilities to yield exceptional results.

You will Experience:

- Understanding yourself.
- Working through 'blind spots'.
- Maximising your strengths.
- Dynamics of influence.
- How to create compelling personal vision.

BENEFITS:

- Breakthrough thinking.
- Increased effectiveness.
- Understanding organization mindset.



“Leadership is best reserved for those who don’t need positions to validate who they are”



6. Performance Management (Balanced Score Card)

This powerful management tool enables strategy to become everyone's everyday job by creating employee focus and job alignment. It based on the premise that:

- What gets measured and rewarded gets done...
- If you can't measure it, you can't manage it...
- If you can demonstrate results, you win your employer's support!

7. Advanced Selling Strategies

Are you getting the desired results from your sales team?

This intensive mental training program, equips participants with practical sales skills and consummate attitude to get exceptional results.

Using proven sales skills in understanding consumer behaviour and needs, participants will learn:

- Consistent self-motivation skills.
- How to create win-win relationship with clients.
- Raise consumer aspiration
- The psychology of buying and selling.
- Managing objections.
- Closing strategies.
- How to set compelling vision.
- How to create wealth through a sales career.

BENEFITS:

- Personal transformation
- Increased sales and business growth.



8. Customer Relations

Considerable resources are invested acquiring customers.

How do you ensure customer retention?

This program facilitates market leadership in creating clientele through sustainable business relationship.

Content:

- Global Shifts.
- The Power of the Mind.
- Creating of customer experience.
- Service recovery
- Communication styles.

BENEFITS:

- Proactive customer service.
- Satisfied and repeat customers.

“There is only one boss;
the Customer can fire
everyone in the company
by spending their money
elsewhere”

~ Sam Walton

9. Public Speaking and Presentation Skills

Many opportunities are lost due to inability to effectively sell our ideas to others. This maybe due to among other things:

- Fear or nervousness.
- Poor preparation.
- Poor use of presentation tools.
- Poor physiology and voice quality.

This program enables you to influence others and exert yourself in business thus tremendously increasing your leadership Impact by:

- Effectively captivating your audience through cadence and rhythm.

10. Negotiation Skills

Negotiating is a vital component of our daily life and business. Money is made or lost at the negotiating table. Learn the secrets of the most successful negotiators.

This program will help you to:

- Prepare.
- Diagnose the fundamental structure of the negotiation.
- Use various negotiating gambits.
- Create coalitions.
- Savour and protect your reputation.
- Continue to learn from experience.



Our Clients

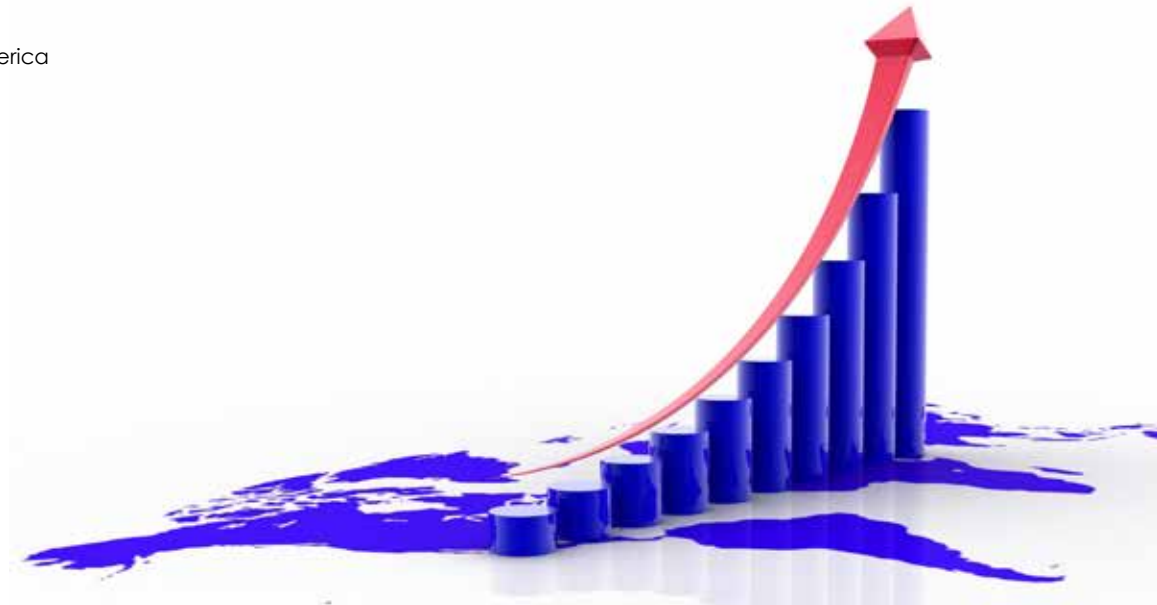
We have a world wide portfolio of clients from diverse sectors.

Specialized Services-Energy & Strategy Division

1. Strategy formulation
2. Business & Process re-engineering
3. Upstream & Down stream petroleum
4. Company structuring & re-structuring
5. Staff development
6. Local content capacity building & structuring in gas, mining & oil

Coverage

1. East and Central Africa
2. West Africa
3. United States of America
4. Europe
5. South East Asia





Some of Our Satisfied Clients



Republic of Kenya





Cell: +254 721 329 207

Empowerment Leadership Center

B09 First Avenue, Garden Estate

Nairobi, Kenya



www.empowerment.co.ke



info@empowerment.co.ke



[@lennardasher](https://twitter.com/lennardasher)



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